

The Service Line Experts

Case Study: Noninvasive Cardiologist

Our Client, a premier heart and vascular institute with over 200 specialists across 10 hospitals as well as physicians' offices through the greater Washington, D.C., central Maryland, and northern Virginia partnered with Corazon to identify a Noninvasive Cardiologist for a rapidly growing program. For over 60 years, our client has been the premier destination for world-class heart and vascular care in the diagnosis, treatment and research of cardiovascular disease.

Position Summary:

As a member of the cardiovascular department, the chosen candidate would have the opportunity to work with a talented team of healthcare professionals who share a passion for delivering exceptional patient care. The chosen candidate would be based at one of four facilities within the health system:

- A 220-bed acute care teaching facility with a cardiac regional treatment center aligned with the nationally acclaimed Cleveland Clinic.
- A 200-bed teaching hospital, providing comprehensive services including cardiac intensive care.
- A 350-bed acute care teaching facility ranked as one of the top 25 community teaching hospitals in the United States with over 400 physicians and 1,000 clinicians.
- A 150-bed acute care teaching hospital ranked as one of the best internal medicine residency programs in the United States.



Position Requirements:

Board certified with 3-5 years post fellowship experience preferred. Expertise in subspecialty areas such as advanced echocardiography including TEE, clinical peripheral vascular disease, cardiac CT / MRI and an interest in clinical research.

Challenges /Barriers:

- Highly competitive specialty with a rapidly growing shortage of experienced cardiologists
- Facilities are located in high cost of living areas with total compensation lower than MGMA median for the northeast region
- Client would not accept any candidate who previously provided Locums coverage







Corazon was able to build a strong relationship with all members of the leadership team at each facility. A strong collaborative effort to fill this key vacancy was essential, and a hallmark of Corazon's approach to build rapport on both the hospital and candidates to ensure the search and placement process is smooth and efficient.



Results:

Corazon was able to identify a highly regarded cardiologist who met all criteria established in the position profile. Corazon assisted with contract negotiations and within three months of the initial presentation, the candidate accepted the offer.

Corazon's recruitment division consists of an attentive team that is extremely engaged throughout the recruitment process. My recruiter was able to articulate my needs and wants and the opportunities presented to me were spot-on, high caliber positions – nothing mediocre. The insight I was given into the organization and structure of the program made me feel prepared during the interview process.

-Hospital's Service Line Administrator

For a more detailed explanation of this Noninvasive Cardiologist Recruitment, call 412.364.8200.